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Winning the Staffing Sales Game: The Definitive Game Plan for Sales Success in the Staffing Industry PDF



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by Tom Erb : **Winning the Staffing Sales Game: The Definitive Game Plan for Sales Success in the Staffing Industry**

ISBN : #1543461468 | Date : 2017-11-27

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PDF-1eb4b | Sales is harder now than ever before. Your prospects aren't answering the phone or calling you back, there is more competition than ever, and you just seem to be running up against one brick wall after another. In this book, staffing sales expert Tom Erb explains why sales has become increasingly more difficult, talk about the key mistakes that most staffing sales reps are making, and details a ... *Winning the Staffing Sales Game: The Definitive Game Plan for Sales Success in the Staffing Industry*

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